CORNERSTONE
GENERAL CONTRACTORS

DEVELOP | DESIGN | BUILD

NOW HIRING

PRECONSTRUCTION ▶ SOUTHEAST & REMOTE ALASKA

SENIOR ESTIMATOR

Lead the work that builds Alaska.

LOCATION	REPORTS TO	COMPENSATION
Juneau, Alaska	VP of Preconstruction	$110,000 – $150,000 DOE · incentive eligible

More than estimating. A seat at the table.

At Cornerstone, we don't just manage construction projects — we build partnerships, develop leaders, and create lasting value throughout Alaska. Since 1993 we've built our reputation as a **100% Alaskan-owned commercial general contractor** by delivering challenging projects, developing strong teams, and building lasting relationships. As Senior Estimator, you'll lead commercial pursuits supporting Southeast Alaska and remote job sites statewide — owning complete estimates, challenging assumptions, and influencing project decisions before construction begins.

WHY THIS ROLE MATTERS

You sit at the center of our Get Work Team. Southeast and remote projects demand judgment on freight, marine and air transport, labor, staging, housing, weather, mobilization, and sub capacity — turning incomplete information into supportable pricing.

- ✓ Conceptual & GMP estimates
- ✓ Sub coverage
- ✓ Remote logistics
- ✓ Value management
- ✓ Turnover

WHAT YOU'LL DO

01 Own the estimate

Lead vertical commercial estimates from document review through pricing, bid review, and turnover, and present recommendations to the VP of Preconstruction for approval.

02 Know the market, build the coverage

Build relationships with subs and suppliers across Southeast and remote Alaska, set coverage plans, and level proposals for scope and price.

03 Build Alaska's realities into the price

Account for freight, transport, staging, labor, housing, and weather, and partner with Operations to validate logistics, sequencing, and schedule.

04 Shape the project before it's built

Support negotiated and collaborative delivery through cost planning, reconciliation, value management, constructability, and GMP development.

05 Connect estimating to construction

Lead turnover, stay involved through initial buyout, coach developing estimators, and capture lessons so every estimate beats the last.

06 Help Cornerstone win the right work

Bring estimating expertise to pursuit strategy, go/no-go discussions, proposals, and interviews alongside Marketing & Growth and Operations.

WHAT YOU BRING

An experienced estimator who can explain the scope they owned, the judgment they applied, and the results they achieved.

- **8+ years** commercial construction experience
- Leading complex estimates, review to submission
- Performing and reviewing takeoffs across major divisions
- Conceptual or GMP estimates from incomplete design
- Estimating software, digital takeoff tools, and Excel
- **5+ years** estimating vertical commercial projects
- Estimating vertical commercial projects of **$10M+**
- Sub solicitation, bid coverage, and proposal leveling
- Presenting results, coverage, and risk in bid-review meetings

WHAT WILL HELP YOU STAND OUT

- **10+ years** of vertical commercial construction experience
- Southeast, remote, or logistically complex Alaska markets
- Pricing self-perform construction scopes
- Estimating vertical commercial projects of **$20M+**
- Hard bid, CM/GC, CMAR, design-build, or negotiated GMP

WHAT YOU GET

COMPENSATION

$110K – $150K

DOE, plus incentive opportunities based on your role and your impact on company financial performance.

YOUR FUTURE

401(k) profit sharing

A minimum of 3% of your salary is invested in your 401(k) through our profit sharing program — more depending on company performance.

HEALTH & WELLNESS

Cornerstone pays 100% of medical, dental, and vision premiums for employees and their families. Real value, not coverage on paper.

TIME & FLEXIBILITY

Generous PTO, paid holidays plus a company-wide break from Christmas through New Year's, and paid volunteer time.

BEYOND THE MARKET

Wellness stipend, referral bonuses plus additional PTO, performance-based advancement, life-event support, and PTO donation.

Our philosophy is simple: high performers are rewarded, growth is supported, and success is shared across the team.

WHY CORNERSTONE

- Direct access to leadership and influence on pursuit and pricing
- Collaboration across preconstruction, operations, and the field
- A performance culture where results are visible
- Regional knowledge that directly drives project success

LEAD THE WORK THAT BUILDS ALASKA.

Send a resume and a short note about the estimates you've led to jcarson@cornerstoneak.com. Cornerstone General Contractors is an equal opportunity employer.

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